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8 HIEP PHAN, HONG LE

9

10 UNITED STATES DISTRICT COURT

11 SOUTHERN DISTRICT OF CALIFORNIA

12 AUREFLAM CORPORATION, a ) Case No: 08 CV 538 LAB NLS  
13 California Corporation )  
14 Plaintiff, )  
15 v. ) ANSWER TO COMPLAINT OF AUREFLAM  
16 ) CORPORATION AND DEMAND FOR JURY  
17 HIEP PHAN, individually and dba ) TRIAL  
18 PHO HOA HIEP; HONG LE, )  
individually and dba PHO HOA )  
HIEP; and DOES 1 through 10, )  
inclusive; )  
19 Defendants. )  
\_\_\_\_\_  
19 )

20 COMES NOW Defendants HIEP PHAN and HONG LE (hereinafter  
21 referred to as "Defendants"), answers the complaint of Plaintiff  
22 AUREFLAM CORPORATION (hereinafter "Plaintiff") as follows:

23 JURISDICTION AND VENUE

24 1. Answering paragraph 1 of Plaintiff's complaint,  
25 Defendants admit that the court has subject matter jurisdiction

1 over plaintiff's claims under 15 U.S.C. Section 1121 and 28  
2 U.S.C. Section 1367.

3       2. Answering paragraph 2, Defendants lack information or  
4 belief sufficient to admit or deny the allegations of paragraph  
5 2 and on that basis deny them.

6       3. Answering paragraph 3, Defendants lack information or  
7 belief sufficient to admit or deny the allegations of paragraph  
8 3 and on that basis deny them.

## DESCRIPTION OF THE PARTIES

10       4. Answering paragraph 4, Defendants lack information or  
11 belief sufficient to admit or deny the allegations of paragraph  
12 4 and on that basis deny them.

13       5. Answering paragraph 5, Defendants lack information or  
14 belief sufficient to admit or deny the allegations of paragraph  
15 5 and on that basis deny them.

16       6. Answering paragraph 6, Defendants lack information or  
17 belief sufficient to admit or deny the allegations of paragraph  
18 6 and on that basis deny them.

19       7. Answering paragraph 7, Defendants lack information or  
20 belief sufficient to admit or deny the allegations of paragraph  
21 7 and on that basis deny them.

## GENERAL ALLEGATIONS

23 8. Answering paragraph 8, Defendants lack information or  
24 belief sufficient to admit or deny the allegations of paragraph  
25 8 and on that basis deny them.

1       9. Answering paragraph 9, Defendants lack information or  
2 belief sufficient to admit or deny the allegations of paragraph  
3 9 and on that basis deny them.

4       10. Answering paragraph 10, Defendants lack information or  
5 belief sufficient to admit or deny the allegations of paragraph  
6 10 and on that basis deny them.

## FIRST COUNT

8        11. Defendants reallege each admission and denial set  
9 forth above.

10       12. Answering paragraph 12, the Defendants deny the  
11 allegations contained in paragraph 12.

12       13. Answering paragraph 13, Defendants lack information or  
13 belief sufficient to admit or deny the allegations of paragraph  
14 13 and on that basis deny them.

14. Answering paragraph 14, Defendants deny the  
allegations contained in paragraph 14.

17       15. Answering paragraph 15, Defendants lack information or  
18 belief sufficient to admit or deny the allegations of paragraph  
19 15 and on that basis deny them.

## SECOND COUNT

16. Defendants reallege each admission and denial set forth above.

23 17. Answering paragraph 17, Defendants deny the  
24 allegations contained in paragraph 17.

18. Answering paragraph 18, Defendants deny the allegations contained in paragraph 18.

## AFFIRMATIVE DEFENSES

## FIRST AFFIRMATIVE DEFENSE

(LACHES)

6       19. By way of affirmative defense, to the extent  
7 necessary, Defendant would show that Plaintiff's claims are  
8 barred by the doctrine of laches arising from the Defendants' 17  
9 year continuous and conspicuous use of the contested mark and  
10 other defendants' continuous and conspicuous of the mark for  
11 over 25 years.

SECOND AFFIRMATIVE DEFENSE

(ESTOPPEL)

14       20. By way of affirmative defense, to the extent  
15 necessary, Defendants would show that Plaintiff's claims are  
16 barred by the doctrine of estoppel arising from Plaintiff's  
17 failure to enforce its rights for over 17 years and Defendants'  
18 detrimental reliance upon said conduct.

### THIRD AFFIRMATIVE DEFENSE

(ACQUIESCENCE)

21       21. By way of affirmative defense, to the extent  
22 necessary, Defendants would show that Plaintiff's claims are  
23 barred by the doctrine of acquiescence arising from its implied  
24 consent and acquiescence to the continued use of the contested  
25 trademark by Defendants.

#### FOURTH AFFIRMATIVE DEFENSE

(WAIVER)

3           22. By way of affirmative defense, to the extent  
4 necessary, Defendants would show that Plaintiff's claims are  
5 barred by the doctrine of waiver since Plaintiff expressly and  
6 implicitly waived all objections to the use and exploitation of  
7 the mark.

## FIFTH AFFIRMATIVE DEFENSE

(NAKED LICENCE)

10           23. By way of affirmative defense, to the extent  
11 necessary, Defendants would show that Plaintiff's claims are  
12 barred since they lack an enforceable trademark having granted a  
13 naked license of the contested mark to defendants' predecessor  
14 in interest.

#### SIXTH AFFIRMATIVE DEFENSE

(UNCLEAN HANDS)

17           24. By way of affirmative defense, to the extent  
18 necessary, Defendants would show that Plaintiff's claims are  
19 barred by the doctrine of unclean hands for filing false  
20 information as part of its application for trademark  
21 registration.

SEVENTH AFFIRMATIVE DEFENSE

### (LACK OF CONFUSION)

24           25. By way of affirmative defense, to the extent  
25 necessary, Defendants would show that Plaintiff's claims are

1 barred since there is no confusion between its trademark "Pho  
2 Hoa" and Defendants' business name "Phoi Hoa Hiep".

3 EIGHTH AFFIRMATIVE DEFENSE

4 (PRIOR USE)

5 26. By way of affirmative defense, to the extent  
6 necessary, Defendants would show that Plaintiff's claims are  
7 barred since it is a junior user of the trademark.

8 NINETH AFFIRMATIVE DEFENSE

9 (FAIR USE AND PRIVILEGE)

10 27. By way of affirmative defense, to the extent  
11 necessary, Defendants would show that Defendants' use of the  
12 mark Pho Hoa Hiep is a nominative fair use since it is merely a  
13 generic name in the community and consequently Defendants are  
14 privileged to make such use.

15 TENTH AFFIRMATIVE DEFENSE

16 (NOT INHERENTLY DISTINCTIVE)

17 28. By way of affirmative defense, to the extent  
18 necessary, Defendants would show that the Defendants' mark is  
19 not inherently distinctive and has not attained secondary  
20 meaning, and purchasers do not associate the trademark in  
21 dispute with Plaintiff alone.

22 ////

23 ////

24 ////

25 ////

ELEVENTH AFFIRMATIVE DEFENSE

(UNEXCLUSIVE OWNERSHIP)

3           29. By way of affirmative defense, to the extent  
4 necessary, Defendants would show that Plaintiff is not the  
5 exclusive owner of the word "Pho Hoa".

## TWELFTH AFFIRMATIVE DEFENSE

(LACK OF MARKET INFRINGEMENT)

8       30. By way of affirmative defense, to the extent  
9 necessary, Plaintiff has not entered the market in which  
10 Defendant has done and is doing business. Therefore, Plaintiff  
11 lacks standing to enjoin Defendant's use of the Defendants' mark  
12 Pho Hoa Hiep.

THIRTEENTH AFFIRMATIVE DEFENSE

(SUPERIOR RIGHT)

15           31. By way of affirmative defense, to the extent  
16 necessary, Defendants would show that Defendants' have a  
17 superior right to the name "Pho Hoa Hiep" and "Pho Hoa".

FOURTEENTH AFFIRMATIVE DEFENSE

(VALIDITY)

20           32. By way of affirmative defense, to the extent  
21 necessary, Defendants would show that Plaintiff's mark "Pho Hoa"  
22 is invalid and cannot be enforced.

23 | ////

24 | // /

25 | // /

FIFTEENTH AFFIRMATIVE DEFENSE

(STATUTE OF LIMITATIONS)

33. By way of affirmative defense, to the extent necessary, Defendants would show that the applicable statutes of limitations bar Plaintiff's claims.

SIXTEENTH AFFIRMATIVE DEFENSE

### (FUNCTIONALITY)

34. By way of affirmative defense, to the extent necessary, Defendants would show that Plaintiff is barred from pursuing any action against Defendants because the aspects of the products that are alleged to be trademarked are merely functional and not entitled to trademark protection.

SEVENTEENTH AFFIRMATIVE DEFENSE

( DESCRIPTIVE )

35. By way of affirmative defense, to the extent necessary, Defendants would show that Plaintiff is barred from pursuing any action against Defendants because the alleged trademarks are descriptive only and, thus, not entitled to trademark protection.

EIGHTEENTH AFFIRMATIVE DEFENSE

36. By way of Affirmative Defense, Defendants would show that they changed the name of their restaurant to Pho Hiep and Grill.

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**JURY DEMAND**

2       37. Defendants' demand a trial by jury on all issues as  
3 allowed by the Federal Rules of Civil Procedure and the  
4 California and United States Constitutions.

## PRAYER FOR RELIEF

6           38. **WHEREFORE**, DEFENDANTS respectfully pray that Plaintiff  
7 take nothing by way of this action and that Defendants recover  
8 the reasonable costs and attorneys' fees incurred in defending  
9 this action

Dated: July 14, 2008

s/ Larry D. Kincaid  
Larry D. Kincaid  
Attorney for Defendants  
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